

South Florida Community Development Coalition Small Scale Development Program

2020 Program Schedule

About the Program:

The Small Scale Development Program provides training, mentoring, and networking to small scale developers and community development professionals in Miami-Dade County on best practices. Equity focused, the Small Scale Development Program also focuses on empowering minority developers to take a leadership role in developing their communities. Cohort members are taught by local experts. Outcomes of the program include a better educated and connected development pool, strong networks and community partnerships, and a Miami where developers, business leaders, elected officials, financial institutions, government professionals, and community development organizations value and support small scale development.



Program Sponsored By:

JP Morgan Chase & Co.

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Promotional Partner:

Urban Land Institute



**Southeast Florida/
Caribbean**

Program Dates:

Day 1: Thursday November 5th
9:00am – 11:30am

Day 2: Thursday November 12th
9:00am – 11:30am

Day 3: Thursday, November 19th
9:00am – 11:30am

Day 4: Thursday, December 3rd
9:30am – 1:00pm

Day 5: Thursday, December 10th
9:00am – 11:30am



Our Mission

SFCDC's mission is to expand the capacity of the community development field to develop affordable housing and economic opportunities for low and moderate income individuals while promoting collaborative, inclusive policy and practice to invest in people, neighborhoods and social capital throughout Miami-Dade County.



Contact Us



Josephg@southfloridacdc.org



(786) 237-2125



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South Florida Community Development Coalition Small Scale Development Program

Day 1 Agenda & Speakers

Thursday, November 5th

9:00am – 9:10am: Welcome



Ranata Reeder
Executive Director
South Florida Community Development Coalition

9:10am – 9:45am: Community Centered Design



Marvin Wilmoth
Managing Principal
Generation Development Group

9:45am – 10:20am: Project Funding & Financing



Michaeljohn Green
Vice President, Fund Director
Commercial Lending Dade County Federal Credit Union

10:20am – 10:30am: BREAK

9:45am – 10:20am: Topic To Be Announced

Speaker To Be Announced

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South Florida Community Development Coalition Small Scale Development Program

Day 2 Agenda & Speakers

Thursday, November 12th

9:00am – 9:10am: Welcome

9:10am – 10:00am: Financing Performa



Alice Esposito
Market Commercial Credit Manager South Florida
TD Bank



Fernando Gomez
Senior Relationship Manager
Miami-Dade County Regional Commercial Real Estate - TD Bank

10:00am – 11:00am: Financial Modeling and Property Evaluation
Tipping the Scale: Preserving the Affordability of Small-Medium Multifamily Housing



Sara Haas
Director, Southeast Market
Enterprise Community Partners



Zach Patton
Director
Enterprise Advisors



Laura Searfoss
Senior Program Director
Enterprise Advisors

11:00 – 11:30am: Topic To Be Announced

Speaker To Be Announced

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South Florida Community Development Coalition Small Scale Development Program

Day 3 Agenda & Speakers

Thursday, November 19th

9:00am – 9:10am: Welcome



Ranata Reeder
Executive Director
South Florida Community Development Coalition

9:10am – 10:00am: Topic To Be Announced

Speaker To Be Announced

10:00am – 10:30am: Small Scale Development & Opportunity Zones



Christopher Coes
Vice President of Land Use and Development, Smart Growth America
Executive Director, LOCUS

10:30am – 11:00am: Small Scale Development Open Source Plans



Andrew Frey
Senior Development Manager
Crescent Heights

11:00am – 11:30am: Norte and SID/Affordability in Miami



Juan Mullerat
Founding Principal
Plusurbia Design

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South Florida Community Development Coalition Small Scale Development Program

Day 4 Agenda & Speakers

Thursday, December 3rd

9:00am – 9:10am: Welcome



Ranata Reeder
Executive Director
South Florida Community Development Coalition

9:10am – 1:00pm: *The Incremental Approach, Business Models & Skillsets, Building Arts, Right Sizing*



Jim Kumon
Executive Director
Incremental Development Alliance



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South Florida Community Development Coalition Small Scale Development Program

Day 5 Agenda & Speakers

Thursday, December 10th

9:00am – 9:10am: Welcome

9:10am – 10:30am: New Market Tax Credits



Jill Gilbert
General Counsel
Smith NMTC Associates, LLC



Ann Hannan
Administrative Director
Smith NMTC Associates, LLC



Donna Smith
Executive Vice President
Smith NMTC Associates, LLC

10:30am – 11:00am: Urban Land Institute



Mark Grafton
Attorney
Shubin & Bass




Erin Sutherland
Placemaking Consultant
Wernick & Co.

11:00am – 11:30am: Equitable Development & Community Centered Design



Kimberly T. Henderson
President and CEO
Neighborhood Housing Services of South Florida

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